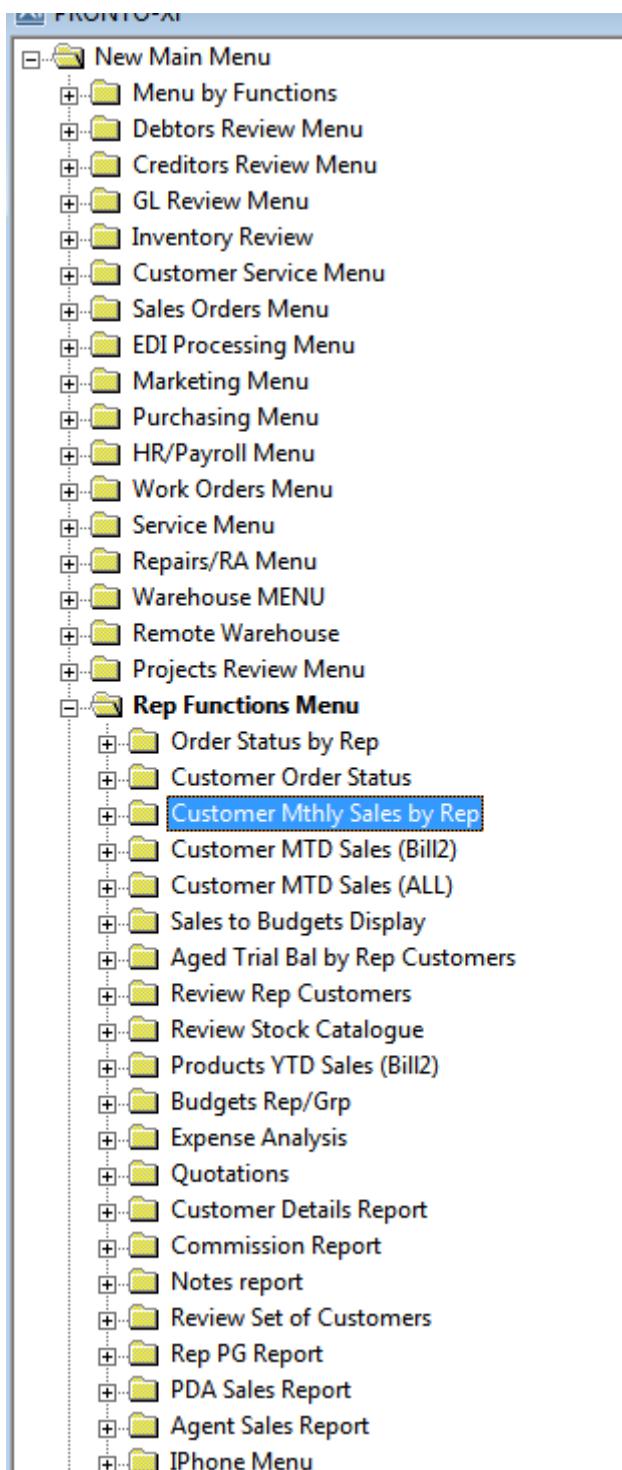


A7rep sales Sales Analysis by rep,cust Ver43 21jan17.



Sales Analysis by Rep and Customer

1 Mtly Sales 24 months of sales by bill to customer (rep=default Custt Rep)

R...	account...	Shortname	Bill To	S. C...	January	December	November	October	September
ADM	ZTEST	Test ONLY CUSTOMER	ZTEST	WV	0.00	0.00	0.00	-1.00	0.00
BR	ADAFUR	ADAGE FURNITURE	ADAFUR	AW	0.00	0.00	0.00	0.00	0.00
BR	ADOLIGMOR	ADORAMA LIGHTING	ADOLIGMOR	AW	0.00	-6.10	0.00	643.76	810.28
BR	ALTLIG	ALTI LIGHTING	ALTLIG	AW	0.00	0.00	0.00	1,056.60	0.00
BR	BEALIGOSB	COD-BEACON LIGHTING WA	BEALIGOSB	CA	0.00	620.90	0.00	0.00	0.00
BR	BESINT	COD - BUSSELTON INTERIORS	BESINT	N AW	0.00	-307.00	-2,968.85	0.00	0.00
BR	BETLIG	BETTA LIGHTING	BETLIG	AW	3,597.52	1,133.04	2,294.32	429.12	1,413.60
BR	BOAFANLIG	BOARDWALK FANS AND LIGHTING	BOAFANLIG	AW	6,957.82	4,184.92	2,890.44	4,336.40	6,879.04
BR	CLALIGWA	CLASSIC LIGHTING WA	CLALIGWA	AW	0.00	0.00	0.00	0.00	1,156.90
BR	DAVPEAAUS	DAVIES PEARSON AUSTRALIA	DAVPEAAUS	N AW	-64.90	0.00	0.00	64.90	0.00
BR	DENPUMSER	DENMARK PUMP SERVICE	DENPUMSER	AW	0.00	890.90	0.00	0.00	975.40
BR	DIM8	DIMENSION 8	DIM8	AW	0.00	0.00	0.00	0.00	0.00
BR	EMOTION	EMOTION LIGHTING PTY LTD	EMOTION	AW	0.00	762.00	2,528.00	524.50	4,094.50
BR	GOLDECKAL	COD-GOLDFIELDS DECOR	GOLDECKAL	N CA	0.00	0.00	0.00	0.00	0.00
BR	HSREF	HS REFLECTIONS	HSREF	AC	4,784.20	2,890.62	2,339.71	6,736.14	5,740.34
BR	JUDBARDES	COD-JUDITH BARRETT-LENNARD	JUDBARDES	CA	0.00	0.00	0.00	0.00	0.00
BR	LIGADVSER	AURA LIGHTING	LIGADVSER	AW	157.50	370.50	151.50	0.00	347.90
BR	LIGDELBUT	LIGHTING DELIGHTS & BUTTERFLY	LIGDELBUT	AW	548.50	0.00	0.00	0.00	465.00
BR	LIGHTINGAL	LIGHTINGALES	LIGHTINGAL	AW	1,415.46	1,639.60	1,939.20	520.50	3,159.70
BR	LIGHTSCENE	LIGHTSCENE	LIGHTSCENE	AW	593.40	0.00	0.00	184.50	95.00

2. Sales by Billto with MTD, YTD, LY and SMLY + Claims etc

Standard									
account...	Shortname	Bill To	S. Rep	C...	MTD	YTD	SMLY	LYTD	
1AELE	1A ELECTRICS PTY	1AELE	N FO	AV	0.00	218.70	0.00	-1,581.30	
786LIGACC	SES LIGHTING AUSTRALIA	786LIGACC	SV	AC	6,786.34	65,074.50	16,351.42	145,218.12	±
8STARHOM	8 STAR HOMES PTY LTD	8STARHOM	N FO	8S	0.00	0.00	0.00	0.00	
A1SPA	COD-A1 SPARKY	A1SPA	SV	CA	0.00	0.00	0.00	0.00	
AAQT	COD-AAQT	AAQT	N SV	CA	0.00	0.00	0.00	0.00	
ABOSPA	ABOUT SPACE	ABOSPA	FO	AV	1,038.00	24,946.12	648.35	27,630.65	
ACCLIG	COD-ACCESS LIGHTING	ACCLIG	SV	CA	0.00	154.90	0.00	16.00	
ACG	ACG PTY LTD	ACG	SV	EL	0.00	436.50	0.00	0.00	
ACMEL	COD-ACME ELECTRICAL	ACMEL	TN	AC	0.00	185.25	0.00	78.00	
ACTELEDIS	ACTIVE ELECTRICAL DISTRIBUTORS	ACTELEDIS	TH	AV	-40.62	3,253.41	15.20	1,539.05	
ACTELESUP	ACTION ELECTRICAL SUPPLIES	ACTELESUP	N SV	AN	0.00	5,954.90	225.00	240.00	
ACTTRA	ACTWELL TRADING CO. PTY	ACTTRA	SV	AN	0.00	881.70	0.00	284.50	
ADAFUR	ADAGE FURNITURE	ADAFUR	BR	AW	0.00	0.00	0.00	0.00	
ADOLIGMOR	ADORAMA LIGHTING	ADOLIGMOR	BR	AW	0.00	1,447.94	0.00	0.00	
ADVELESUP	ADVANTAGE ELECTRICAL SUPPLIES	ADVELESUP	SV	EL	0.00	1,199.10	0.00	4,024.86	
AFFLIG	AFFORDABLE LIGHTING	AFFLIG	SV	AN	211.90	928.50	0.00	1,486.00	
AFINV	COD - AF INVENTIONS PL	AFINV	SV	CA	0.00	853.44	0.00	4,370.50	
AGLSYS	AGLO SYSTEMS	AGLSYS	FO	AN	0.00	678.00	626.00	1,095.50	
AJELEWHO	A.J & P.M SALES PTY LTD	AJELEWHO	SV	EL	606.23	5,665.68	0.00	0.00	
ALLELEPEN	COD-ALLIANCE ELEC. - PENRITH	ALLELEPEN	SV	CA	0.00	0.00	0.00	0.00	